



*In the photo above: Nick Zigic (President of the Association of Real Estate Agents of Bosnia), Alexandra Sekouri (HAR Chair/ Greece), Tyler McKenzie (Broker), John Margaret Funk (Association of Real Estate Agents of Austria), and Sylvia Luchini (Managing Director, IRPF).*

Last week, IRPF's President and CEO, Norm Flynn and Managing Director, Sylvia Luchini traveled to Washington, D.C. for the annual mid-year REALTORS® Legislative Meetings and Trade Expo.

Each year in May, this week-long event hosted by the National Association of REALTORS® brings together thousands of realtors and real estate industry leaders from all over the country to meet with legislators and voice their concerns about pressing real estate issues.

While there, Sylvia and Norm conducted some very productive in-person meetings with officials and representatives from different real estate organizations. Sylvia also had the opportunity to present a grant proposal for a new training program in Uganda and Rwanda before the Reaume Foundation's Board of Directors. We are happy to report that IRPF's proposal was approved. This means that IRPF will soon be leading this effort to train real estate agents in Uganda and Rwanda on the basics of business planning development, marketing, and monitoring.

All in all, IRPF's trip to D.C. was a major success! In fact, Norm and Sylvia are already looking forward to attending the annual REALTORS Conference & Expo in Orlando, Florida in November.



**Building the Dream of Private Property Ownership**